### Table of contents

## Law firm strategy for recruiting and retaining legal talent

**Rebecca Normand-Hochman** Venturis Consulting Group

# Reducing the risk of partner transfers through collaboration and mentoring

Heidi Gardner
Harvard Law School

#### The new employer proposition

Jean-Baptiste Lebelle Allen & Overy

## Equipping partners with the skills and abilities to recruit and retain their teams

Alison Nolan Hogan Lovells

#### Transition coaching and mentoring

Tony Besse

former partner at Freshfields

### Case study: how a law firm transformed its approach to recruitment and retention of talent

Alessandro Portolano Chiomenti Studio Legale Gerard Tanja Venturis

#### Managing underperformance

Patrick McKenna Consultant

### Recruiting and retaining in-house talent

Cecilia Poullain
Natixis

### Working with legal search consultants

Guillaume Pican
Page Fregutive

# Approaches to recruiting and retaining talent in first generation law firms

**Anna Grishchenkova** KIPA Attorneys at Law

## Gender balance: winning the battle to retain women at mid and senior levels in law firms

Ida Abbott
Ida Abbott Consulting

### How legal education can best prepare for the skills and competencies now expected of lawyers

Tony King Clifford Chance

## Alumni and the value of creating strong networks

Mahmood Lone Boyan Wells Allen & Overy