

Table of contents

Part I. Structure and management of law firms	
Optimal legal forms	7
Richard Turnor	
Maurice Turnor Gardner LLP	
Governance structures	19
Anthony E Davis	
Hinshaw & Culbertson LLP	
Jaime Fernández Madero	
Fernández Madero Consulting	
Markus Hartung	
Bucerius Center on the Legal Profession	
Richard Turnor	
Maurice Turnor Gardner LLP	
Professional indemnity insurance: practical considerations in an increasingly international market	33
Janet M Henderson	
Brit Syndicate 2987	
Ernst Millaard	
Aon Global Risk Consultants	
Part II. Client work	
Conflicts of interest	51
Anthony E Davis	
Hinshaw & Culbertson LLP	
Frank Maher	
Legal Risk LLP	
Andrew Scott	
Clyde & Co LLP	
Confidentiality and disclosure	71
Frank Maher	
Legal Risk LLP	
Andrew Scott	
Clyde & Co LLP	
Engagement letters	85
Heather Hibberd	
Legal Practitioners' Liability Committee	
Andrew Scott	
Clyde & Co LLP	
Client risk	97
Simon Chester	
Heenan Blaikie LLP	
Anthony E Davis	
Hinshaw & Culbertson LLP	
Frank Maher	
Legal Risk LLP	
Precedent databases and knowledge management	117
Martin Schulz	
German Graduate School of Management and Law	
Luis Felipe Mohando	
SORAINEN	

Review processes and client satisfaction: handling high-risk cases

Tracey Calvert

Oakalls Consultancy Limited

Anthony E Davis

Hinshaw & Culbertson LLP

Richard Harrison

Clyde & Co LLP

Managing the client engagement

Tracey Calvert

Oakalls Consultancy Limited

Abhijit Joshi

AZB & Partners

Frank Maher

Legal Risk LLP

Angeline Poon

Rajah & Tann LLP

Part III. Data protection

Data protection and privacy in the United States

Steven M Puksis

Hinshaw & Culbertson LLP

Data protection and privacy in Europe

Silvia C Bauer

Silke Gottschalk

Luther

Part IV. Money laundering

Money laundering

Sue Mawdsley

Legal Risk LLP

Suzie Ogilvie

Freshfields Bruckhaus Deringer LLP

Part V. HR issues

Hiring – identifying the key risks

Ruth Bonino

Chris Holme

Clyde & Co LLP

Lateral hiring of partners – the hiring process

Ruth Bonino

Chris Holme

Clyde & Co LLP

Integration of lateral hires

Anthony E Davis

Hinshaw & Culbertson LLP

Personal development policies

José Fernández Madero

Fernández Madero Consulting

Part VI. Financial risk

Financial risk management in law firms

Anthony E Davis

Hinshaw & Culbertson LLP

Frank Maher

Legal Risk LLP

Wolfgang Weiss

University of Applied Arts, Coburg

Non-lawyer ownership of law firms and outsourcing of legal services

Anthony E Davis

Hinshaw & Culbertson LLP

Heather Hibberd

Legal Practitioners' Liability Committee

Frank Maher

Legal Risk LLP

Part VII. Cyber risk

Mitigating law firms' _____ 239 cyber risk

Steven M Puiszis
Hinshaw & Culbertson LLP

Part VIII. Globalisation

The globalisation of _____ 255 legal services

Friedrich R Blase
Holland & Knight
Julia Graham
DLA Piper
James W Jones
Georgetown University Law Center

Part IX. Brand and reputation

The effects of risk _____ 271 management on brand and reputation management

Georg-Christof Bertsch
Bertsch.Brand Consultants
Simon Chester
Heenan Blaikie LLP
Jane Hunter
Aon Risk Solutions

About the authors _____ 295