

INDEX

A

absenteeism, 259
accounts,
 chequing, 21, 159
 high-interest savings, 21,
 164, 183
 investment, 21, 150, 154, 222,
 223, 235
 joint, 20, 26
 savings, 21, 37, 123, 144,
 164, 195
activity expenses, 32
additional funds, 51, 109, 193
age of majority, 218–19, 225, 229
AIG Insurance, 175
Air Canada, 175
annual payments, 38, 101
annual return, 120–21
appraisals, 61
artwork, 21, 198
asset allocation, 124, 173, 184
asset preservation, 156, 179
assets,
 liquid, 21
 liquidating, 59, 222

 personal, 21, 172
attorney, 226–27, 228, 231, 235

B

bank statement, 37, 46, 50, 126
bankruptcy, 56, 57, 58–59, 86,
 124, 181, 206
 trustee in, 59
banks, 34, 48, 84, 169, 183, 238, 250
beneficiaries, 110, 111, 129, 150,
 152, 153, 201, 207, 215, 216,
 217, 218, 220, 221, 222, 223,
 224, 233
 naming, 124, 154
beneficiary designations,
 222–23, 235
benefit plan, 74, 79–80, 83, 99,
 114, 138–39
 flex-benefit, 73, 76–77, 81
 healthcare spending accounts
 (HSAs), 73, 75, 76–77
 traditional, 75–76, 77, 81
benefits,
 child care, 74, 78, 190
 dental, 73, 75, 76, 77, 87

educational assistance, 75
 eye care, 73
 fitness-club memberships, 74
 health, 79
 life insurance, 76, 81, 82
 long-term disability, 73, 75, 76,
 77, 99
 low-interest/interest-free loans, 74
 paramedical, 73, 75–76, 77
 prescription drug, 43, 73, 75–76
 retirement funding, 73–74, 85
 taxable, 74, 75, 78, 79, 188
 wellness programs, 74
 benefits coverage booklet, 74
 bills, 13, 20, 21, 26, 28, 32, 36, 39,
 40, 46, 58, 60, 61, 81, 87,
 126, 128, 129, 194, 201, 204,
 205, 217, 239, 253
 bonds, 21–22, 123, 135, 137, 165,
 166, 167, 168, 170, 174, 178,
 179, 181, 183, 184, 195, 239
 bonus pay, 55, 76, 128, 174,
 180, 239
 borrowers, 23, 24
 brokerage account, 22, 172, 182
 budget, 31, 33, 34, 35, 36, 37, 38,
 40, 46, 47, 48, 49, 50, 53,
 54, 55, 58, 61, 63, 65, 66,
 84, 85, 86, 88, 106, 122, 159,
 160, 181, 206, 233, 254
 apps, 34
 built-up cash value, 110
 business ownership, 89, 109,
 110, 116
 buy-sell agreement, 109

C

cable, 32, 42, 43, 45, 49, 60
 Canada Pension Plan (CPP), 37,
 100, 139, 140, 144
 Canada Pension Plan Disability
 Benefit, 100
 Canada Revenue Agency (CRA),
 20, 37, 54, 79, 192
 Canada Savings Bond, 21, 22,
 165, 170
 Canadian Investment Managers
 (CIM), 242, 244, 245, 261
 capital gains, 54, 139, 150, 153,
 187, 192, 195, 196, 198, 199
 capital gains tax, 152, 220
 capital loss, 192, 196, 199
 car insurance, 32, 94
 car loan, 23
 career, 7, 8, 27, 66, 80, 86, 121,
 193, 208, 253
 caregiving arrangements, 218–19
 cash donations, 198
 cash-flow statement (*see also*
 budget), 31
 cash value, 21, 43, 110, 111
 cashable savings bond, 21
 cellphone, 32, 36, 42, 45, 60,
 78, 208
 certified cultural property, 199
 Certified Financial Planner (CFP),
 155, 160, 161, 162, 191, 198,
 205, 221, 242, 246, 249, 254,
 258, 261
 Certified General Accountant
 (CGA), 244, 255

- Certified Management Accountant (CMA), 244, 245
 charitable donations, 153, 198
 charitable remainder trusts, 153, 198, 199
 charity, 7, 8, 9, 43, 152, 153, 198, 199, 207, 220, 221, 230
 Chartered Accountant (CA), 244, 246, 255
 Chartered Financial Analyst (CFA), 243
 Chartered Life Underwriter (CLU), 244–45
 Chartered Strategic Wealth Professional (CSWP), 243
 children, 7, 25, 27, 38, 43, 47, 88, 104, 108, 109, 112, 125, 126, 127, 128, 129, 147, 148, 150, 151, 154, 157, 158, 172, 183, 184, 190, 194, 204, 205, 206, 207, 209, 210, 213, 215, 216, 218–19, 223, 225, 230–31, 232, 233, 234, 235, 252, 254, 261
 Chilton, David, 41
 client references, 248, 255
 collateral, 109, 110
 collectibles, 21, 54, 169
 commission, 87, 111, 238, 239, 240, 241, 247
 common shares, 166, 168, 184
 company pension plans (CPP), 138–39
 company stock plans, 21
 employee stock-purchase plans, 21
 profit-sharing plans, 21
 condo fees, 32, 60
 consumer debtor, 58
 consumer proposal, 58, 59
 convertible debentures, 167, 179
 co-op, 22
 corporate bonds, 21, 165, 183
 costs, 8, 42, 44, 45, 55, 60, 61, 78, 81, 83, 84, 95, 98, 99, 101, 114, 120, 145, 177–78, 191, 194, 197, 200, 208, 226, 257, 259
 cottage, 21, 29
 Credit Canada, 59
 credit card statement, 35, 51
 credit cards, 13, 22, 26, 35, 39, 40, 45, 55, 56, 60, 63, 65, 66, 108–09
 credit counselling, 58, 67
 credit-counselling agency, 58
 credit counsellor, 58
 credit limit, 23, 30
 credit risk, 165, 171
 credit scores, 13, 15, 66
 credit unions, 243
 creditors, 58–59, 110, 111, 113, 124, 152, 223
- D**
 death certificate, 217
 debentures, 21, 167–68, 179, 195
 debt,
 bad, 60
 consolidation, 56, 57, 67
 destruction, 55–56, 67, 69, 159
 good, 60
 pyramiding, 56, 57
 repayment, 23, 24

debt management program, 58
 debt service ratios, 59–60
 deductible, 37–39, 95
 defined benefit pension plans
 (DBPPs), 83
 defined contribution pension plans
 (DCPPs), 83
 derivative products, 179
 designations, 222, 235, 237, 239,
 242, 243, 244–45, 249,
 251, 256
 disabled dependent, 201, 224
 diversification, 86, 124, 163,
 174, 178
 dividend tax credit, 187, 195–96, 225
 dividends, 54, 150, 152, 166, 173,
 179, 181, 195, 196, 199,
 204, 225
 divorce, 151, 205, 206, 213
 donor-advised funds, 153,
 198, 200
 down payment, 15, 86, 88, 254

E

earner,
 high-income, 20
 low-income, 20
 eating out, 37, 45, 49
 eBay, 22, 54
 ecologically sensitive land,
 198, 199
 ego, 177
 electronics, 21
 emotion, 80, 107, 175, 177, 179
 employee assistance programs
 (EAPs), 79–80

Employee Financial Education
 Division (EFFD), 259–60
 employee stock purchase plans
 (ESPPs), 21, 83, 85, 86,
 174, 198
 Employment Insurance (EI), 37, 100
 Employment Insurance Sickness
 Benefit, 100
 Enron, 86, 175
 entertainment, 32, 37
 equity, 21, 26, 143, 156
 estate, distributing, 220–21
 estate lawyer, 155
 estate planning, 115, 116, 120,
 129, 240
 exchange traded funds (ETFs),
 169, 239
 executor, 198, 215, 217–21, 226,
 231–32, 234, 235
 exercises, 2, 9, 85, 145, 237
 expense-elimination method, 108
 expenses, 20, 24, 26, 32, 33, 34,
 35, 38, 41, 42, 43, 44, 46,
 47, 48, 49, 51, 54, 58, 60,
 61, 64, 65, 68, 74, 75, 77,
 78, 91, 99, 100, 101, 102,
 105, 108, 109, 118, 128,
 134, 145, 148, 149, 159,
 161, 190, 191, 194, 208,
 217, 221, 225, 232, 233

F

Facebook, 246
 fair market value, 152, 192, 195,
 198, 199
 family trusts, 205

- fee-only financial planning, 240
 Fellowship of the Canadian
 Securities Institute (FCSI), 244
 financial,
 advisors, 170, 180–81, 237, 238,
 244–45, 255
 implications, 16
 planner, 20, 41, 109, 155, 160,
 161, 182, 191, 198, 205, 221,
 238, 240, 242, 243, 246, 248,
 249, 252, 254, 255, 258, 261
 planning/plan, 1, 13, 14, 74,
 137, 148, 150, 155, 157, 158,
 187, 205, 240, 242, 243, 246,
 249, 252, 254, 255, 258
 records, 167
 risk, 94, 96
 situation, 1, 7, 8, 9, 13, 20, 26,
 101, 130, 146, 163, 175, 200,
 214, 227, 235, 246, 247, 257
 Financial Advisors Association of
 Canada (Advocis), 255
 Financial Management Advisor
 (FMA), 243, 261
 Financial Planning Standards
 Council (FPSC), 242, 246
 flex-benefit plans, 73, 76, 81
 flexibility, 62, 76, 78, 84, 111, 164,
 165, 178
 funeral expenses, 217, 221–22
 furniture, 21, 23, 60, 61
- G**
- gain, 120, 152, 165, 168, 177, 196
 general anti-avoidance rules
 (GAAR), 188, 194
 General Motors, 175
 gift assets, 154
 gift-buying, 47
 gifts in-kind, 198
 goals,
 list of, 9, 251
 obstacles in the way of, 9, 16,
 18, 106
 organizing, 8
 sharing, 10
 time frame, 8, 17, 178
 writing down, 7
 government-appointed
 trustee, 213
 government bonds, 21, 165, 183
 groceries, 33, 37, 44
 gross debt service ratio (GDS), 60
 gross family income, 60
 Group Life Insurance, 82, 90,
 114, 126
 growth stocks, 166
 guaranteed insurability, 82
 guaranteed investment certificate
 (GIC), 21, 164
 market-linked, 167, 183, 184
 guardian, 223, 225, 233, 234
 choosing a, 218–20
- H**
- health, 7, 11, 14, 73, 74, 75, 79,
 80, 87, 88, 114, 115, 120,
 129, 134, 143, 144, 188, 217,
 219, 226, 227, 228, 229, 232,
 235, 245, 254, 259
 healthcare spending accounts
 (HSAs), 73–74, 75, 76–77

hedge funds, 169, 179
 home, 15, 21, 25, 54, 60, 65, 66,
 67, 75, 128, 142–43, 191,
 205, 206, 254
 home buyers' plan, 60, 88,
 136, 193
 home inspection, 61
 home ownership, 142–43
 household expenses, 26, 32, 233
 Human Resources (HR)
 department, 74, 87, 259
 hybrid investment, 167–69

I

iExpense, 34
 income,
 non-taxable, 78, 79
 retirement, 139–44, 145, 146,
 161, 201, 203
 surplus, 59
 taxable, 123, 139, 141, 147,
 148, 150, 162, 189, 192,
 193, 196, 201, 202, 203,
 206, 209
 income-replacement method, 108
 income-splitting, 109, 147, 194,
 203, 204, 209, 210, 223,
 224, 234
 independent financial planners, 240
 independent insurance brokers,
 240–42
 index units, 168–69, 178,
 182, 239
 individual life insurance policy,
 82, 114–15, 116

inflation, 101, 105, 108, 109, 128,
 142, 157, 164, 167, 171, 183
 inflation rate, 108
 inheritance, 63, 64, 65, 146, 147,
 157, 158, 159, 180, 181, 182,
 213, 232, 235
 insurable annuities, 205
 insurable interest, 113
 insurance,
 agent, 238–39, 240, 245, 254
 broker, 43, 106, 129, 130, 240,
 248, 253
 car, 32, 94
 companies, 77, 113, 169, 213,
 240–41
 coverage, 74, 75, 76, 77, 80–81,
 82, 87, 88, 89, 90, 94, 96, 97,
 98, 99, 100, 106, 108, 110,
 111, 112, 113, 114, 117, 118,
 119, 120, 122, 126, 128, 130
 critical illness, 26, 95, 96–97,
 98, 100, 102, 103, 104, 105,
 118, 126, 127, 240
 disability, 95, 98, 99, 100, 103,
 104, 106, 188, 245
 living, 95–99, 102, 106, 257
 long-term care, 95–96, 98, 101,
 103, 105, 106, 184, 240
 policies, 26, 28, 32, 43, 82, 90,
 96, 97, 106, 112, 114, 115,
 117, 118, 120, 121, 123, 130,
 143, 153, 154, 199, 210, 217,
 222, 223, 224, 233, 235
 premiums, 37, 38, 68, 82, 96,
 97, 99, 105, 106, 107, 109,

110, 111, 112, 114, 117, 118,
121, 122, 123, 126, 143, 188,
194, 199, 204–05

temporary, 112

Term 100, 106, 112

term-life, 77

travel, 80, 81, 90

interest, 13, 21, 23, 24, 29, 30, 42,
54, 55, 56, 57, 58, 59, 61,
62, 65, 67, 69, 70, 74, 78,
110, 113, 118, 134, 148, 150,
152, 153, 159, 164, 165, 166,
167, 168, 170, 173, 183, 190,
194, 195, 197, 199, 205, 209,
218, 224, 232, 252

interest income, 150, 195, 209

internet, 32, 42, 45

investment accounts, 21, 150, 154,
222, 223–24, 235

investment counsel, 239–40, 251

investment/rental property, 22, 54,
60, 169, 197

investment return, 109, 110

investments,
equity, 21, 26, 143, 156
fixed income, 21, 122, 173, 185
short-term, 21

iPhone, 34

J

jewellery, 21

joint account, 20, 26

joint first-to-die life insurance, 115

joint last-to-die life insurance,
115–16

K

key person insurance, 116, 232

L

land transfer fees, 61

leave of absence, 80, 191

legacy, 7, 122, 129, 207

legal bills/fees, 61, 191, 214, 232

legal language, 218

legislation, 142, 214, 222, 227, 228

Lehman Brothers, 175

lenders, 23, 59, 62

liability protection, 95

life insurance donation, 199

life insurance policy, 21, 90, 112,
113, 114, 120, 123, 143, 144, 152,
153, 157, 159, 199, 204, 207, 232

lifelong learning plan, 193

lifetime tax bill, 123, 129, 149,
150, 152, 160, 200, 201, 204,
205, 207, 221

limited partnership, 21, 180–81

line of credit, 13, 23, 26, 55–56,
59, 63, 64, 65, 105

LinkedIn, 94, 246

loan, 13, 23, 29, 32, 46, 55, 56, 57, 60,
65, 74, 78, 88, 109, 110, 190,
193, 194, 195, 197, 199, 208

long-term care facility, 103

loss, 108, 109, 117, 142, 164, 165,
170, 171, 172, 174, 182, 184

M

macro-economics, 176

maintenance fees, 32

MasterCard, 59
 maturity date, 21
 medical screening, 115, 119
 micro-economics, 176
 Microsoft Money, 34
 money management, 169, 178,
 179, 225, 243
 money market mutual fund, 21
 monthly cost calculator, 51
 moral hazard, 113
 mortgage,
 additional payments
 against, 62
 amortization period, 63
 balance, 22–23
 fixed-rate, 62
 payments, 60, 61, 62, 65, 66,
 67, 104, 217
 penalty, 49, 62, 140
 prepayment option, 62
 rate, 13, 61, 159
 renewing your, 63
 statements, 22–25
 variable-rate, 63, 67
 mortgage life insurance, 117
 moving expenses, 61
 mutual fund, 21, 84, 135, 156, 168,
 169, 178, 181, 182, 191, 196,
 238, 239, 242, 250–51
 advisor, 238

N

need vs. want, 38–39
 net worth statement, 19–20, 22,
 27, 28, 29
 networking, 94

non-registered investment
 accounts, 223
 Nortel, 175, 176
 notary, 215, 216
 nursing care, 103, 104, 105, 231

O

Old Age Security, 104, 139, 141,
 144, 146, 202, 210
 threshold, 202
 once-a-year expenses, 32
 optional expenses, 32, 49

P

partnerships, 167, 171, 179, 181
 paycheque, 36–37, 45, 46, 53, 54,
 81, 88, 125, 138, 140, 146,
 188, 190
 paying rent, 60
 payments, 13, 15, 23, 24, 29, 32,
 46, 49, 55, 56, 59, 60, 61,
 62, 63, 65, 66, 67, 104,
 147, 159, 191, 197, 205,
 206, 217
 payout, 83, 86, 96, 97, 100, 105,
 107, 110, 116, 117, 118, 123,
 124, 128, 140, 143–44, 224
 pension assets, 21
 permanent life insurance, 110, 117,
 123, 152, 199, 204
 personal care decisions, 229
 personal care directive, 26, 213,
 214, 222, 226, 227–28, 230,
 231, 234, 235, 236, 253–54
 personal corporation, 205
 personal driving, 79

- personal finances, 102, 237,
 245, 258
 Personal Financial Planner
 (PFP), 243
 personal loans, 32
 phone, 32, 34, 36, 42, 44, 45, 49,
 60, 78, 208
 pocket money, 32–33, 34, 39, 49
 policy loan, 110, 199
 portfolio of investments, 111
 power of attorney, 26, 214, 222,
 226, 227, 231, 233
 preferred shares, 21, 166, 179, 184
 presenteeism, 259
 private client management, 239
 private company, 152, 166
 private placements, 166, 167, 171,
 179, 181
 probate, 147, 152, 153–55, 184,
 205, 216, 217, 223 224
 professional lawyers, 214
 progressive taxation system, 189
 propaganda, 176
 property taxes, 32, 60, 61, 109, 217
 provincial security commission, 239
 proxy directives, 228
 public transit, 15, 94, 191
- Q**
- Quicken, 34
- R**
- rate of return, 83, 108, 118, 123, 135,
 144, 167, 170, 171, 172, 185
 real estate,
 bubble, 142
 market, 125, 142
 refinancing penalty, 61
 Registered Financial Planner
 (RFP), 243
 Registered Health Underwriter
 (RHU), 245
 Registered Retirement Consultant
 (RRC), 243, 261
 registered retirement income fund
 (RRIF), 201
 registered retirement savings plan
 (RRSP), 21, 27–28, 37, 46,
 54, 62, 67, 76, 77, 83, 85,
 88, 135–37, 138, 139, 144,
 146, 147, 154, 155, 159,
 161, 162, 172, 173, 183, 187,
 189, 191, 192, 193, 196, 200,
 201–02, 203, 204, 205, 206,
 209, 201, 223, 224, 232, 233
 contribution, 27, 46, 62, 75,
 76, 77, 83, 84, 89, 136, 137,
 138, 139, 159, 161, 162, 170,
 188, 191–92, 193, 204, 206
 group, 84, 89, 90, 139
 registering assets in joint tenancy,
 154–55
 renovation, 61, 65, 205
 rental property, 22, 54, 60,
 169, 197
 research, 8, 9, 11, 16, 87, 101, 145,
 181, 197, 246, 252–53, 255
 residue, 220, 221–22, 234
 retirement,
 goals, 53, 123, 134, 142
 lifestyle, 83, 134, 143, 145, 146, 148
 planning, 85, 134, 143, 242

- return-of-premium (ROP) rider, 97,
 118, 157
 reverse mortgage, 146, 205
 revolving credit, 23
 riders,
 guaranteed convertibility, 119
 guaranteed renewability, 119
 limited pay, 117–18
 paid up, 117–18
 return of premium, 118
 risk,
 avoiding, 93, 94
 credit, 165, 171
 currency, 171
 inflation, 171
 interest rate, 170
 investment, 107, 129, 163,
 169–70, 179, 183
 liquidity, 171
 managing, 93, 95
 political, 170–71
 reducing, 93, 94
 retaining, 93, 95
 sharing, 94
 tolerance, 183
- S**
- salary, 33, 48, 76, 88, 194, 208,
 238, 239
 saving money, 32, 50
 savings accounts, 32, 50
 savings box, 139
 segregated funds, 169, 239,
 240, 241
 self-employment, 98, 109, 194
 self-improvement, 7
 shareholders, 109
 shares, 21, 152, 166, 167, 168,
 174, 176, 179, 183, 184,
 191, 192, 196, 198, 199,
 220, 222
 sheltered investment, 151
 shopping, 41, 257
 small business, 78, 117, 196, 197
 SMART, 6, 11, 13, 14, 86, 158
 social assistance, 206
 software kit, 234
 specific gifts, 220, 221, 222, 234
 spending habits, 13, 49, 50,
 67, 150
 Spenz, 34
 stock certificates, 22
 stock exchange, 167–69, 171
 stocks, 21, 22, 123, 135, 137, 166,
 168, 169, 170, 171, 174, 175,
 178, 179, 181, 183, 184,
 191, 239
 stress/anxiety, 15, 25, 58, 67, 80,
 88, 106, 107, 126, 129, 145,
 158, 163, 184, 205, 234, 259
 student loans, 13, 60, 190
 sub-index, 168–69
 support payments, 191, 205, 206
- T**
- T4 slip, 79
 tax,
 accountant, 79, 155, 238, 248
 bracket, 136, 189, 190, 191,
 193, 194

deduction, 43, 62, 99, 137, 138,
189, 190, 191, 192, 193, 209
expert, 221
liabilities, 221
planning, 20, 85, 138, 187, 191,
193, 200, 205, 209, 254, 258
sheltering, 112, 116
tax contribution receipt, 191, 192
tax credits,
non-refundable, 190
refundable, 190-91
tax-deductible interest, 197
Tax-Free Savings Account (TFSA),
77, 83, 85, 137, 138, 144,
151, 159, 161, 162, 173, 195,
200, 202, 204, 206, 209
tax-planning tools, 85, 187
TD1 form, 54, 167
term insurance, 76, 81, 110, 112,
117, 119, 120, 121, 122, 123,
129
The Wealthy Barber, 41
time-share, 22
Toronto Stock Exchange, 169
total debt service ratio (TDR),
60, 66
transaction account, 164
travel, 32, 64, 65, 75
travel medical insurance coverage,
80-81
treasury bills, 21
trust companies, 243

trustees, 153, 192
trusts, 153, 155, 169, 187, 196,
198, 199, 205, 216, 238,
239, 243
for minor children, 225, 235
Twitter, 246
Tyco, 175

U

union dues, 37
Universal Life Insurance, 111, 112,
127, 128
utilities, household, 32, 42, 109

V

value stocks, 166
Visa, 55, 56, 59
volatility risk, 170, 184

W

Whole Life Insurance, 110, 111, 128
will,
common disaster clause, 216
dying intestate, 215
English Form, 215
mirrored, 216
Notarial, 215, 216
will kits, 214
withdrawal fees, 164
Workers' Compensation Board
(WCB), 103
WorldCom, 175

<http://www.pbookshop.com>